

Life, Long-Term Care, Disability Case Journey

01

I need help with a quote

Contact the **Marketing Desk** for assistance with custom illustrations tailored to your client's needs.



02

What do I need to do before I submit business?

Producer Services can help prepare you to do business with Ash and/or your approved carrier. They will guide you through online contracting and licensing, address changes, agent change of record requests, carrier direct deposit set-up and commissions.



03

I'm ready to submit a case

Your **Onboarding Specialist** or **Regional Vice President** can help you get from quoting to submission.



04

What happens after my case is submitted?

Your **New Business** and **Case Management** teams will help usher your case across the finish line. Communication regarding outstanding requirements, case status, exams, attending physician statement and carrier notes are just a few of items they can help you navigate.

