## Retirement Case Journey



## What do I need to do before I submit business?

Your Contract Manager can help prepare you to do business with Ash and/or your approved carrier. They will guide you through online contracting and licensing, address changes, agent change of record requests, carrier direct deposit set-up and commissions.


## I'm ready to submit a case

Your Retirement Income Consultant can help you get from quoting to submission.

## What happens after my case is submitted?

Your Case Management team will help usher your case across the finish line. Communication regarding outstanding requirements, case status and carrier notes are just a few of items they can help you navigate.


